

# ADDITIVE MANUFACTURING COMMERCIALIZATION PROGRAM

The Youngstown Business Incubator, along with America Makes, and Team NEO, have been awarded a grant from the Burton D. Morgan Foundation to **develop an infrastructure and provide commercialization services for technologies related to Additive Manufacturing (AM)**. This program will focus on commercializing the Intellectual Property resulting from Ohio-based America Makes' project calls, and will leverage the extensive resources already available for entrepreneurship and technology transfer.



## Program activities will include:

- Implementation of the Deloitte Commercialization Tool
- Path to Market Assessments
- Student teams assigned to project to help with commercialization services

## GOAL

The goal of this program is to expand the cluster of AM startup companies, develop a global business attraction program that aligns with the America Makes Technology Roadmap, and establish a revenue model for the program to become self-sustaining.

## PROCESS

Twenty (20) America Makes projects will go through the Deloitte Commercialization Tool, then down-scaled to ten (10) projects. Team NEO will conduct their path to market and market opportunity assessments. Paid student teams will be developed to assist in the commercialization process with each company. At least four (4) new companies stemming from an America Makes project will be established and added to the Northeast Ohio ecosystem.

## CONTACT FOR MORE INFORMATION

Please contact **Ashley Martof** from the YBI for more information - [amartof@ybi.org](mailto:amartof@ybi.org)

